MISSION

Founded in 1960, the Ackerman Institute for the Family is one of the premier institutions for family therapy in the United States. The Ackerman Institute provides:

• State of the art couple and family therapy.

• Innovative postgraduate training programs on site, in community settings and internationally.

• Cutting edge research initiatives that support the development of new treatment models and new training techniques.

The Ackerman Institute is dedicated to helping families mobilize their strengths, resources and resilience to address and overcome the challenges they face.

The Ackerman Institute for the Family is a 501(c)(3) not for profit organization.
BOARD OF DIRECTORS

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Carol R. Maslow
David H. Strassler

President
Lois Braverman
### Statement of Financial Position
July 1, 2009 – June 30, 2010

**ASSETS**

<table>
<thead>
<tr>
<th>Current Assets</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>1,467,079</td>
</tr>
<tr>
<td>Investments</td>
<td>2,061,604</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>69,820</td>
</tr>
<tr>
<td>Contributions Receivable</td>
<td>95,050</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>71,721</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>3,765,274</strong></td>
</tr>
</tbody>
</table>

| Property and Equipment, at Cost, Net of Accumulated Depreciation | **571,647** |
| Total Assets                                                     | **4,336,921** |

**LIABILITIES & NET ASSETS**

<table>
<thead>
<tr>
<th>Current Liabilities</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>91,507</td>
</tr>
<tr>
<td>Salaries and Payroll Taxes Payable</td>
<td>28,575</td>
</tr>
<tr>
<td>Deferred Tuition and Fees</td>
<td>142,004</td>
</tr>
<tr>
<td>Deferred Benefit Revenue</td>
<td>25,500</td>
</tr>
<tr>
<td>Line of Credit Payable</td>
<td>393,226</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>680,812</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted &amp; Board-Designated</td>
<td>785,246</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>1,199,882</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>1,670,981</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>3,656,109</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>4,336,921</strong></td>
</tr>
</tbody>
</table>
### Statement of Financial Activities

**July 1, 2009 – June 30, 2010**

<table>
<thead>
<tr>
<th>PUBLIC SUPPORT AND OTHER REVENUE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support:</td>
<td></td>
</tr>
<tr>
<td>Grants and Contributions</td>
<td>911,823</td>
</tr>
<tr>
<td>Special Events, Net of Direct Costs of $176,830</td>
<td>438,360</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,350,183</strong></td>
</tr>
<tr>
<td>Other Revenue:</td>
<td></td>
</tr>
<tr>
<td>Patient Services</td>
<td>393,450</td>
</tr>
<tr>
<td>Tuition and fees</td>
<td>939,648</td>
</tr>
<tr>
<td>Rental Income</td>
<td>98,227</td>
</tr>
<tr>
<td>Investment Income</td>
<td>448,183</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>11,022</td>
</tr>
<tr>
<td><strong>Total Public Support and Other Revenue</strong></td>
<td><strong>3,240,713</strong></td>
</tr>
</tbody>
</table>

### EXPENSES

| Program Expenses:               |       |
| Clinical Services               | 522,710 |
| Education & Workshops           | 1,429,248 |
| **Total Program Expenses**      | **1,951,958** |

| Supporting Services:            |       |
| Management & General            | 326,393 |
| Fundraising                     | 177,175 |
| **Total Supporting Services**   | **503,568** |

| Total Expenses                  | 2,455,526 |
| Extraordinary Loss Recovery     | 404,488 |
| Increase (Decrease) in Net Assets| 1,189,675 |

**Net Assets as Previously Reported, July 1, 2009** | 2,466,434

**Net Assets, June 30, 2010** | 3,656,109
Allocation of Expenses
July 1, 2009 - June 30, 2010

- Education/Training & Workshops: 58%
- Clinical Services: 21%
- Fundraising: 7%
- Management & General: 14%

Sources of Funding
July 1, 2009 - June 30, 2010

- Educational Fees: 29%
- Events: 14%
- Investments: 14%
- Grants: 15%
- Clinic: 12%
- Individual Contributions: 13%
- Misc: 3%

Grants: 15%
Individual Contributions: 13%
Clinic: 12%
## Donors

### Foundations and Corporations

#### $200,000 or more
- The Robin Hood Foundation

#### $100,000 to $199,999
- The Selz Foundation

#### $50,000 to $99,999
- The Educational Foundation of America
- Louis and Anne Abrons Foundation

#### $25,000 to $49,999
- David B. Kriser Foundation, Inc.
- Herbert and Neil Singer Foundation, Inc.
- Pine Level Foundation Inc.

#### $10,000 to $24,999
- Robert Kaufman
- Leo Rosner Foundation, Inc.
- Leonard and Sophie Davis Foundation
- Raylign Advisory, LLC
- Raylign Foundation
- Tania and Brian Higgins Charitable Trust

#### $2,500 to $9,999
- Anna Maria and Stephen Kellen Foundation
- Fred Stein Family Foundation
- The Gilder Foundation, Inc.
- Goldman Sonnenfeldt Foundation
- Peek Family Foundation Inc.
- The Ripplewood Foundation, Inc.
- The Sokoloff Foundation, Inc.

#### $1,000 - $2,499
- The Barrington Foundation, Inc.
- The Charles Evans Foundation
- Dishy Family Foundation
- Eckert Family Foundation
- Frederick and Sharon Klingenstein Fund
- The John R. Jakobson Foundation, Inc.
- Leslie J. Garfield & Company
- Metzger-Price Fund, Inc.
- The Morse Family Foundation, Inc.
- The Nat R. & Martha Knaster Charitable Trust
- Perella Weinberg Partners Group LP
- Rogers Family Foundation
- Van Eck Associates Corporation
- Vandenberg & Feliu, LLP

#### $100 to $999
- Alliance Bernstein
- The Armand G. Erpf Fund
- Ballentine, Finn and Company
- Butterfield Market
- Defineum
- Dodger Theatricals, Inc
- E&R Event Design Inc.
- Elsmere Foundation
- Ruxford Fund, Inc.
- Steckler Family Foundation
- Tiedemann Trust Company

### Individuals

#### $100,000 or more
- Samson Ullmann

#### $50,000 to $99,999
- Alan and Ilona Quasha

#### $25,000 to 49,999
- Diana and Norman Benzaquen
- Charles Bronfman
- Jane and Bill Donaldson
- Alice Netter
- Paula Oppenheim
- Gregory and Dana Rogers
- Steven B. Schwartz

#### $10,000 to $24,999
- Robert and Helen Appel
- Blair and Mary Kim Brewster
- Clyde and Diane Brownstone
- Richard Cashin
- Jeannie Ackerman Curhan and Joseph Williams
- Alfred G. Feliu and Susan Hobart
- Doris Kempner
- Carol and Arthur Maslow
- John and Kathleen O'Neill
- Judith Stern Peck
- Paul and Diane Rich
- Robert and Shari Ruckh
Helena and Stephen Sokoloff
Nina and Pieter Taselaar
John Tyers

$5,000 to $9,999
John Chalsty
David Daniel
Linda and Bernard Dishy
Angela Donnolo
Bart Friedman
Eddy and Matthew Gladstein
Thomas G. Kahn
Matthew and Sari Leeds
Fred Robbins
Lief Rosenblatt
Sheri Sandler
Sam Waterston

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Henry Arnhold
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Alain Belda
Thomas Block
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Linda and Arthur Carter
Milton Cooper
Michael and Elinor Cram
Dick and Barbara Debs
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Sue Lehman
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Marcia Sheinberg
Sean Simon
Samuel Solomon
Phyllis Sparrow
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Harold Starkman
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Peter and Abbe Steinglass
Kristin Sterling
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Leila and Melville Strauss
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William Tomai
Fiona True
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Susan Unterberg
George Van der Ploeg
Diane Vickers
Nancy L. Wender
Harvey and Judy Wertheim
Jeffrey Williams
Marie Wilson and Nancy Lee
Bruce Zenkel

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Howard Appleby
Anthony and Jennifer Arnolie
Lawrence Austin
Richard Bassuk
Nancy Terner Behman
Howard and Judy Berkowitz
Darcy Bhatia
Lewis Black
Judy and Aaron Daniels
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Jodie and John Eastman
Caryn and Craig Effron
Paul Efron
Adam Epstein
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Joan Graham
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Matheus Gerardus Hovers
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John Kuendig
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Shepard Lee
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George McDonald
Carl Menges
Joyce Menschel
Fred Miller
Victoria Morris
Samuel P. Peabody
Jeff Peek
Deborah Pines
William Potter
Stanley Rogovin
Ronald Rolfe
Jonathan Rosen
Rony Schlapfer
Brenda Shrobe
Frank Speno
Norman and Nancy Steiger
Kathryn Steinberg
Tracy McHale Stuart
John and Louisa Troubh
Diane and Peter Tryhane
Kevin M. Warsh
Clement Wood
Katherine Wriston
Kenneth Wyse

Bruce Bunner
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Jennifer and Shepherd Campbell
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Noha Carrington
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Karen Cohen
Jennifer Cummings
Ellen Danziger
Nancy DeLucia
Ronny Diamond
Stephen E. Dietz
Eva Dillon
Paul Douglas
Nancy Douzinas
Richard DuBusc
Moya Duffy
Martha Edwards
Theodore Eisler
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John Fitzgerald
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Mark Germain
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Susan Gitters
Marvin Glassmann
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Daniel Johnson
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Chuck Knauss
Linda and Bruce Koe
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Renee Landau
Wesley Lang
Richard Latour
Richard Lavin
Catherine Lee
Judith Lieb
Linda Longo-Lockspeiser
Thomas Lowy
Cynthia MacKay
Jean Mahoney
Jean Malpas
Robert Markfield
Susan Meade
Mimi Meyers
Kenneth Mountcastle
Michael Murphy
Lory Myerson
Elise Newman
Anthony Nuland
Frances T. Nusspickel
Peggy Papp
James Park
Fred Pescatore
Michael Pollack
Darell Prescott
Pauline Raiff
John Reinsberg
Marie Roberts
Brett Rosen
Lisa Rosenberg
Esther Rosenberg
Jerome Rossman, Jr.
Paul Rubacha
Margaret Sallick
Matt Salsbury
Adrienne Sands
Garret Sayia
Constance Scharf
Natalie Schwartzberg
Marcia and Irwin Schloss
Tami Schneider

$100 to 499
Carrie Abramson
Helen Altman
David Anderson
Alan and Norma Aufzien
Martin Augarten
Lynne and Kenneth Barasch
Frances and Edward Barlow
Kenneth Bartels
Laura Beck
Melissa Bell
Nancy Beres
Mr. and Mrs. William Berley
Kathy Berliner
Adele Bernhard
Karen S. Bernstein
Charles Berry
Nicole Bigar
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Marian Brancaccio
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Michael Bruno
G. Scott Budge
Joan Buehler

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Margaret Sallick
Matt Salsbury
Adrienne Sands
Garret Sayia
Constance Scharf
Natalie Schwartzberg
Marcia and Irwin Schloss
Tami Schneider
Joe Schoonbeek
Richard Schwartz
Allen Scult
Paul Sheahen
Susan Shimmerlik
Bonnie Siegel
Robert and Alice Silton
Martin Sinkoff
Ken and Gale Sitomer
Ruth Slater
Alan B. Slifka
Ruth and Henry Smit
Ruth Stanton
Patsy and Andrew Steffan
Margaret Stevens
James Stevenson
Mary Swander
Donald Tansey
Fred Terrell
Joel and Carol Thea
Margaret and Joseph Toce
Robert and Susan Tofel
Robert Umbdenstock
Robin Unger
Jane Vecchionne
Gwendolyn Viana
Elaine Vipler
Darielle Watts Jones
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Margot Weinshel
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